

# 14 years' Marketing **Experience**

ADVERTISING | EVENTS | SEM | SEO | PPC | EMAILS | WEBSITE | CMS | CRM | GDPR | SOCIAL MEDIA | CONTENT | COPYWRITING | PROJECT MANAGEMENT | LEADERSHIP | CUSTOMER SEGMENTATION | CX/UX/UI | HTML



**Social Media Manager** 2023 - present



**Digital Marketing Manager** 2018 - 2022, 5 years



**UK Digital Marketing and Analytics Manager** 2013-2018, 6 years

**Marketing Investment, Sales and Ticketing Executive** 2012-2013, 1 year

**CREDENTIALS** 



**CIM Accredited Diploma in Digital Marketing Syllabus Certificate** 



**Google Analytics Certification Google Ads Certification Google UX Certification** (ongoing)



**Digital Marketing** Certificate



**CMP Diploma in** Copywriting

## 23 years' Design **Experience**

LOGO | WEBSITE | HTML | GRAPHIC | ANIMATION | VIDEO | POWERPOINT | INTERIOR ARCHITECTURE | ART | 3D | ILLUSTRATION | PHOTOGRAPHY | BRAND DESIGN | EVENT | ONLINE EVENT

A-Level Fine Art, A-Level Media Studies 2004



Bachelor of Arts Degree

## **Interior Architecture and Design**

Canterbury School of Architecture 2008



25 years' **Analytics Experience** 

Year 9 Mathematics SAT: Year 11 GCSE Mathematics: Year 13 A Level Statistics:

Grade 8 (Highest achievable grade) A\* (Highest achievable grade) A (Highest achievable grade)







### Social Media Manager 2023 - present

- Supporting paid and organic social across key brands, aligning campaigns to business goals through data, strategy, and governance.
- Redesigned workflows to improve speed and collaboration.
- Owned Sprinklr reporting, building dashboards and templates to drive insight-
- Created a social listening strategy to uncover audience and competitor trends.
- Simplified UI and dashboards to boost usability and adoption.
- Delivered training sessions to upskill teams in analytics and platform best
- Streamlined governance with automated dashboards for legal and compliance.
- Built a reusable campaign reporting framework across channels.
- Co-developed media plans with agencies, backed by audience data.
- Piloted new platforms and shaped channel strategy to future-proof



**Trustee** 

2023 - present, 1 year



## **Digital Marketing Manager**

2018 – 2023, 5 years



- Responsible for the strategic development and design of all digital communications, user journeys and below the line creative, while line managing and gaining assistance from the digital marketing team.
- Design, content creation and management of 6 websites, including small redesign increasing average time on site by 20%.
- Working as a broker between and collaborating with businesses, entrepreneurial clinicians, NHS commissioners, the public and the health and care sector, trying to influence and persuade them with highly complex and sensitive information.
- The development, design and print of marketing campaigns including adverts, logos, posters, flyers and infographics.
- The development of social media and stakeholder email strategies plus the production and design of animations, twitter cards and email templates. Results include increasing email click-through rates by 16%.
- Procurement and management of creative agencies, printers, film producers and photographers.
- Analysis of digital channels, aligning to core business goals, setting KPIs and delivering them.



International Entertainment and Leisure Marketing Agency

### **UK Digital Marketing and Analytics Manager** 2013-2018

- Independently project managed and set up the digital marketing
- Analyse, consult, develop and design digital marketing strategies, ad copy and creative for over 100 clients, across all three UK offices, for over £10,000,000 in annual media spend.
- Using data to generate insight lead recommendations and campaigns, and reporting back to stakeholders on results against set KPIs
- Account management (media planning/ buying/ execution).
- New business pitch document creation.
- Report directly to the company board.
- High workload & time, relationships and expectation management.
- Creation of data dashboards using Excel and 3rd party data partners.
- B2B/B2C, Content, Marketing, Copywriting, SEM, Display, Social, UX, website, digital marketing.

### Marketing Investment, Sales & Ticketing **Executive**

2012-2013



#### Larches Community Charity PA to CEO/ Office/ Marketing Manager 2011 - 2012

- Web design and management, increasing web visits by 100%
- Social media design and management, increasing followers by 200%.
- Exhibition design and planning.
- Charity Event Management (appeared on BBC News)
- HR, PR, PPC, Procurement, Finance, Project Management, Marketing, Design, Content



**Essex County Council** 

Social Care Coordinator 2010-2011



España Breaks (Valencia) **Lead Generation 2009** 



John Anthony Signs

CAD Draughtsman 2008 – 2009



LinkedIn Skill Assessment Badges: Adobe Photoshop, Cascading Style Sheets (CSS), Google Analytics, HTML, Microsoft Excel, Microsoft **PowerPoint, Search Engine** Optimisation (SEO), Wordpress.



**UPC Event** Management **Certificate 2016** 



**SCOTWORK Negotiation** Concepts 2011



















































































